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Plaintiff Noemee Gabisan alleges on information and belief, except for her own acts and knowledge, the following:

NATURE OF THE ACTION

- Plaintiff Noemee Gabisan ("PLAINTIFF") brings this class action on behalf of 1. herself and a California class consisting of all individuals who are or previously were employed by Defendant Pelican Products, Inc. (hereinafter referred to as "DEFENDANTS") in a as sales support specialists, expediters, commercial sales support, sales support, customer service staff member, or in any other similarly situated position ("Sales Support Staff Member"), during the period four years prior to the filing of this Complaint and ending on the date of as determined by the Court (the "CLASS PERIOD"), who performed work in excess of eight (8) hours in one day and/or forty (40) hours in one week and/or hours on the seventh (7th) consecutive day of a workweek and did not receive overtime compensation as required by California Labor Code Section 510, Wage Order 15-2001, and or the Fair Labor Standards Act, 29 U.S.C 201, et seq.
- 2. Although DEFENDANTS require their employees employed as Sales Support Staff Members to work more than eight (8) hours a day, more than forty (40) hours a week, and work hours on the seventh (7th) consecutive day of a work week, as a matter of policy and practice, DEFENDANTS consistently and uniformly failed to properly classify these employees, and through such practice, failed to record and pay such employees for hours worked, denying them the compensation that the law requires.
- PLAINTIFF, on behalf of herself and the CLASS of Sales Support Staff Members 3. similarly situated, seeks to have all such employees reclassified and recover all the compensation that DEFENDANTS were required by law to provide, but failed to provide, to PLAINTIFF and all other CLASS members, including but not limited to overtime compensation for overtime hours worked, compensation for amounts not paid upon leaving employment and such other and further compensation, penalties, and interest as shall be determined.

11.

JURISDICTION AND VENUE

- 4. This Court has jurisdiction over PLAINTIFF'S federal claim pursuant to 28 U.S.C.§1331, federal question jurisdiction, 29 U.S.C.§ 219, the Fair Labor Standards Act, and 28 U.S.C.§ 1367, supplemental jurisdiction of state law claims.
- 5. Venue is proper in this district pursuant to 28 U.S.C. § 1391(b) and (c), because DEFENDANTS do substantial business in this District and committed the wrongful conduct against certain members of the CLASS in San Diego County, California.

PARTIES

- 6. Plaintiff Noemee Gabisan has been employed by DEFENDANTS since September of 2006, in the state of California, as a "sales support specialist."
- 7. DEFENDANTS conducted and continue to conduct substantial and regular business in San Diego County, California, and throughout California. DEFENDANTS also conduct business throughout the United States and are an enterprise engaged in commerce within the meaning of the Fair Labor Standards Act by regularly and recurrently receiving or transmitting interstate communications.
- 8. The Defendants named in this Complaint, and Does 1 through 10, inclusive, are, and at all times mentioned herein were, the agents, servants, and/or employees of each of the other Defendant and each Defendant was acting within the course of scope of his, her or its authority as the agent, servant and/or employee of each of the other Defendant (the "DEFENDANTS"). Consequently, all the DEFENDANTS are jointly and severally liable to the PLAINTIFF and the other members of the CLASS, for the losses sustained as a proximate result of DEFENDANTS' conduct.

COLLECTIVE ACTION UNDER THE FLSA

9. PLAINTIFF brings this lawsuit as a collective action under the Fair Labor and Standards Act, 29 U.S.C. § 201, et seq. (the "FLSA"), on behalf of all persons who were, are, or will be employed by DEFENDANTS as Sales Support Staff Members during the period four years prior

to the filing of this Complaint and ending on the date of as determined by the Court (the "COLLECTIVE CLASS PERIOD"), who performed work in excess of forty (40) hours in one week and did not receive overtime compensation as required by the Fair Labor Standards Act, 29 U.S.C 201, et seq. To the extent equitable tolling operates to toll claims by the COLLECTIVE CLASS against the DEFENDANTS, the COLLECTIVE CLASS PERIOD should be adjusted accordingly. The COLLECTIVE CLASS includes all such persons, whether or not they were paid by commission, by salary, or by part commission and part salary.

- 10. Questions of law and fact common to the COLLECTIVE CLASS as a whole, but not limited to the following, include:
 - a. Whether DEFENDANTS misclassified PLAINTIFF and members of the
 COLLECTIVE CLASS as exempt from receiving compensation for all hours
 worked, including federal minimum wage compensation and overtime compensation;
 - b. Whether DEFENDANTS should be enjoined from continuing the practices which violate the FLSA; and,
 - c. Whether DEFENDANTS are liable to the COLLECTIVE CLASS.
- 11. The first cause of action for the violations of the FLSA may be brought and maintained as an "opt-in" collective action pursuant to Section 16(b) of FLSA, 29 U.S.C. 216(b), for all claims asserted by the representative PLAINTIFF of the COLLECTIVE CLASS because the claims of the PLAINTIFF are similar to the claims of the members of the prospective COLLECTIVE CLASS.
- 12. PLAINTIFF and the COLLECTIVE CLASS are similarly situated, have substantially similar job requirements and pay provisions, and are subject to DEFENDANTS' common and uniform policy and practice of misclassifying their employees, failing to pay for all actual time worked and wages earned, and failing to accurately record all hours worked by these employees in violation of the FLSA and the Regulations implementing the Act as enacted by the Secretary of Labor (the "REGULATIONS").

14.

CLASS ACTION ALLEGATIONS

- 13. PLAINTIFF brings this action on behalf of herself in her individual capacity and also on behalf of a California Class of all employees of DEFENDANTS in California who were, are, or will be employed as Sales Support Staff Members during the period four years prior to the filing of this Complaint and ending on the date of judgment (the "CLASS PERIOD"), who performed work in excess of eight (8) hours in one day and/or forty (40) hours in one week and/or hours on the seventh (7th) consecutive day of a workweek and did not receive overtime compensation as required by California Labor Code Section 510 and Wage Order 15-2001. This class is hereinafter referred to as the "CALIFORNIA CLASS." The CALIFORNIA CLASS includes all such persons, whether or not they were paid by commission, by salary, or by part commission and part salary.
- 14. DEFENDANTS, as a matter of corporate policy, practice and procedure, and in violation of the applicable California Labor Code ("Labor Code") and Industrial Welfare Commission ("IWC") Wage Order Requirements intentionally, knowingly, and systematically misclassified the PLAINTIFF and the other members of the CALIFORNIA CLASS as exempt from receiving compensation for all hours worked and other labor laws in order to avoid the payment of wages due for hours worked by misclassifying their positions as exempt. To the extent equitable tolling operates to toll claims by the CALIFORNIA CLASS against DEFENDANTS, the CALIFORNIA CLASS PERIOD should be adjusted accordingly.
- 15. DEFENDANTS violated the rights of the CALIFORNIA CLASS under California law by:
 - (a) Committing an act of unfair competition in violation of the California Labor Code, by failing to pay PLAINTIFF and the members of the CALIFORNIA CLASS all wages and compensation due for all hours worked in a work week.
 - (b) Violating California law, including Cal. Labor Code § 204, by failing to pay PLAINTIFF and the members of the CALIFORNIA CLASS pay for all work hours for which DEFENDANTS are liable pursuant to Cal. Lab. Code § 1194.

- (c) Violating the Wage Order and California Code of Regulations § 11040 by misclassifying PLAINTIFF and the members of the CALIFORNIA CLASS and failing to provide overtime compensation for all hours worked excess of eight (8) hours in a day, forty (40) in a week, or for hours worked on the seventh (7th) consecutive workday day.
- (e) Violating Cal. Lab. Code § 203, which provides that when an employee is discharged or quits from employment, the employer must pay the employee all wages due without abatement, by failing to tender full payment and/or restitution of wages owed or in the manner required by California law to the members of the CALIFORNIA CLASS who have terminated their employment. Thus, DEFENDANTS are liable for such wages for a period of thirty (30) days following the termination of such employment.
- (f) Violating Cal. Lab. Code § 226, by failing to provide PLAINTIFF and the members of the CALIFORNIA CLASS with an accurate itemized statement in writing showing the total hours worked by the employee.
- (g) Violating the Wage Order and California Code of Regulations § 11040, subsection 7, by failing to maintain accurate records of time and hours worked in the payroll period and failing to make such information available to employees.
- 16. This Class Action meets the statutory prerequisites for the maintenance of a Class Action as set forth in Rule 23 of the Federal Rules of Civil Procedure ("F.R.C.P."), in that:
 - (a) The persons who comprise the CALIFORNIA CLASS are so numerous that the joinder of all such persons is impracticable and the disposition of their claims as a class will benefit the parties and the Court;
 - (b) Nearly all factual, legal, statutory, declaratory and injunctive relief issues that are raised in this Complaint are common to the CALIFORNIA CLASS and will apply uniformly to every member of the CALIFORNIA CLASS;
 - (c) The claims of the representative PLAINTIFF are typical of the claims of each

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member of the CALIFORNIA CLASS. PLAINTIFF, like all other members of the CALIFORNIA CLASS, was systematically misclassified as exempt from receiving overtime wages and sustained economic injuries arising from DEFENDANTS' violations of the laws of California. PLAINTIFF and the members of the CALIFORNIA CLASS are similarly or identically harmed by the same unlawful, deceptive, unfair and pervasive pattern of misconduct engaged in by the DEFENDANTS of systematically misclassifying as exempt all Sales Support Staff Members from receiving overtime wages.

- (d) The representative PLAINTIFF will fairly and adequately represent and protect the interest of the CALIFORNIA CLASS, and has retained counsel who are competent and experienced in Class Action litigation. There are no material conflicts between the claims of the representative PLAINTIFF and the members of the CALIFORNIA CLASS that would make class certification inappropriate. Counsel for the CALIFORNIA CLASS will vigorously assert the claims of all Class Members.
- 17. In addition to meeting the statutory prerequisites to a Class Action, this action is properly maintained as a Class Action pursuant to F.R.C.P. 23, in that:
 - (a) Without class certification and determination of declaratory, injunctive, statutory and other legal questions within the class format, prosecution of separate actions by individual members of the CALIFORNIA CLASS will create the risk of:
 - Inconsistent or varying adjudications with respect to individual members of the CALIFORNIA CLASS which would establish incompatible standards of conduct for the parties opposing the CALIFORNIA CLASS; or,
 - 2) Adjudication with respect to individual members of the CALIFORNIA CLASS which would as a practical matter be dispositive of interests of the other members not party to the

adjudication or substantially impair or impede their ability to protect their interests.

- (b) The parties opposing the CALIFORNIA CLASS have acted on grounds generally applicable to the CALIFORNIA CLASS, making appropriate classwide relief with respect to the CALIFORNIA CLASS as a whole in that the DEFENDANTS systematically misclassified all Sales Support Staff Members as exempt from receiving overtime wages;
- (c) Common questions of law and fact exist as to the members of the CALIFORNIA CLASS and predominate over any question affecting only individual members, and a Class Action is superior to other available methods for the fair and efficient adjudication of the controversy, including consideration of:
 - The interests of the members of the CALIFORNIA CLASS in individually controlling the prosecution or defense of separate actions;
 - The extent and nature of any litigation concerning the controversy already commenced by or against members of the CALIFORNIA CLASS;
 - The desirability or undesirability of concentrating the litigation of the claims in the particular forum;
 - 4) The difficulties likely to be encountered in the management of a Class Action; and,
 - 5) The basis of DEFENDANTS misclassifying PLAINTIFF and the CALIFORNIA CLASS as exempt from receiving overtime compensation.
- 18. This Court should permit this action to be maintained as a Class Action pursuant to F.R.C.P. 23 because:
 - (a) The questions of law and fact common to the CALIFORNIA CLASS predominate over any question affecting only individual members;

- (b) A Class Action is superior to any other available method for the fair and efficient adjudication of the claims of the members of the CALIFORNIA CLASS;
- (c) The members of the CALIFORNIA CLASS are so numerous that it is impractical to bring all members of the CALIFORNIA CLASS before the Court;
- (d) PLAINTIFF, and the other CALIFORNIA CLASS members, will not be able to obtain effective and economic legal redress unless the action is maintained as a Class Action;
- (e) There is a community of interest in obtaining appropriate legal and equitable relief for the common law and statutory violations and other improprieties, and in obtaining adequate compensation for the damages and injuries which DEFENDANTS' actions have inflicted upon the CALIFORNIA CLASS;
- (f) There is a community of interest in ensuring that the combined assets and available insurance of DEFENDANTS are sufficient to adequately compensate the members of the CALIFORNIA CLASS for the injuries sustained;
- (g) DEFENDANTS have acted or refused to act on grounds generally applicable to the CALIFORNIA CLASS, thereby making final class-wide relief appropriate with respect to the CALIFORNIA CLASS as a whole; and
- (h) The members of the CALIFORNIA CLASS are readily ascertainable from the business records of the DEFENDANTS. The CALIFORNIA CLASS consists of all of DEFENDANTS' employees employed as Sales Support Staff Members in California who were classified as exempt from receiving overtime wages. DEFENDANTS, as a matter of law, has the burden of proving the basis for the exemption as to each and every Sales Support Staff Member so classified. To the extent that DEFENDANTS have failed to maintain records sufficient to establish the basis for the exemption (including

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but not limited to, the employee's job duties, wages, and hours worked) for any Sales Support Staff Member, DEFENDANTS are estopped, as a matter of law, to assert the existence of the exemption.

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GENERAL ALLEGATIONS

- 19. DEFENDANTS, as a matter of corporate policy, practice and procedure, and in violation of the applicable California Labor Code ("Labor Code"), Industrial Welfare Commission ("IWC") Wage Order Requirements, and the applicable provisions of the FLSA, intentionally, knowingly, and wilfully, on the basis of job title alone and without regard to the actual overall requirements of the job or compensation paid, systematically misclassified the PLAINTIFF and the other members of the CALIFORNIA CLASS and the COLLECTIVE CLASS (the "CLASS") as exempt from receiving overtime wages. This practice of DEFENDANTS was intended to purposefully avoid the payment of earned wages by misclassifying the PLAINTIFF and other Sales Support Staff Members similarly situated as exempt. To the extent equitable tolling operates to toll claims by the CLASS against DEFENDANTS, the CALIFORNIA CLASS PERIOD and the COLLECTIVE CLASS PERIOD (the "CLASS PERIODS") should be adjusted accordingly.
- a multitude of job titles to create the superficial appearance of hundreds of unique jobs, when in fact, these jobs are substantially similar and can be easily grouped together for the purpose of determining whether they are entitled to wages for hours worked and whether DEFENDANTS were required to maintain accurate time and hour records. Indeed, one of DEFENDANTS' purposes in creating and maintaining this multi-level job classification scheme is to create a roadblock to discovery and class certification for all employees similarly misclassified as exempt.

 DEFENDANTS have uniformly misclassified these CLASS members as exempt and denied them wages and other benefits to which they are entitled in order to unfairly cheat the competition and unlawfully profit.
- 21. DEFENDANTS maintain records from which the Court can ascertain and identify each of DEFENDANTS' employees who as CLASS members, have been systematically,

intentionally and uniformly misclassified as exempt from receiving overtime wages as a matter of DEFENDANTS' corporate policy, practice and procedure. To the extent DEFENDANTS' have assigned job titles, other than Sales Support Staff Members, to employees subjected to the practices herein alleged, PLAINTIFF will seek leave to amend the complaint to include any additional job titles when they have been identified.

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22. DEFENDANTS maintain records from which the Court can ascertain and identify each of DEFENDANTS' pay structures that systematically, intentionally and uniformly deprived PLAINTIFF and the members of the CLASS from receiving wages for all hours worked as a matter of DEFENDANTS' corporate policy, practice and procedure. PLAINTIFF will seek leave to amend the complaint to detail these pay structures, whether such pay structures were comprised of pay by commission, by salary, or by part commission and part salary.

THE CONDUCT

- advanced professional flashlights to industrial, military, government, and specialty sports end markets throughout the United States and in many international markets. PLAINTIFF and the other Sales Support Staff Members functions as working members on the production side of the sales business for DEFENDANTS. The primary job duty of PLAINTIFF and the Sales Support Staff Members is to provide customer service to purchasers of DEFENDANTS' products. The customer support services include answering phones, taking orders, processing orders, processing cancellations, and answering questions regarding the warranties of that cover the products. PLAINTIFF and the Sales Support Staff Members accomplish these tasks by referring to training guides, manuals, and scripts, in which the rigidly defined parameters established by DEFENDANTS are explicitly detailed.
- 24. In performing the conduct herein alleged, the DEFENDANTS uniformly misrepresented to the PLAINTIFF and the other members of the CLASS that they were exempt from overtime and the applicable state and federal labor laws, when in fact, they were not. The DEFENDANTS' wrongful conduct and violations of law as herein alleged demeaned and

wrongfully deprived PLAINTIFF and the other members of the CLASS of the career opportunities to which they were lawfully entitled. DEFENDANTS engaged in such wrongful conduct by failing to have adequate employment policies and maintaining adequate employment practices consistent with such policies. DEFENDANTS wrongful conduct as herein alleged converted the money belonging to the PLAINTIFF and the other members of the CLASS.

- 25. In performing these routine tasks for DEFENDANTS at DEFENDANTS' offices, the members of the CLASS have worked and continue to work for DEFENDANTS without being paid the requisite overtime wages for all hours worked. During the Class Period, PLAINTIFF, and the members of the CLASS worked and/or still work on the production side of the DEFENDANTS' business, but are nevertheless misclassified as exempt.
- 26. Neither the PLAINTIFF, nor any member of the CLASS, was primarily engaged in work of a type that was or now is directly related to the DEFENDANTS' management policies or general business operations, when giving these words a fair but narrow construction. Neither the PLAINTIFF, nor any member of the CLASS was primarily engaged in work of a type that was or now is performed at the level of the policy or management of the DEFENDANTS. To the contrary, the work of DEFENDANTS' Sales Support Staff Members is work wherein PLAINTIFF and members of the CLASS are primarily engaged in the day to day business operations of the DEFENDANTS, to use training guides, manuals and scripts to mechanically perform sales and customer support tasks in accordance with the established criteria of the management policies and general business operations established by DEFENDANTS' management. A Sales Support Staff Members' work in performing these tasks does not permit judgment or discretion that is independent, as this work is performed according to DEFENDANTS' established criteria and procedures.
- 27. Considerations such as (a) DEFENDANTS' realistic expectations for the Sales Support Staff Member jobs, on the production side of the DEFENDANTS' business enterprise, and (b) the actual overall requirements of these jobs, are susceptible to common proof. The work that PLAINTIFF and other members of the CLASS were and are primarily engaged in performing day to day activities is the work that is required to be performed as part of the day to day business of

DEFENDANTS systematically misclassified as exempt PLAINTIFF and all other

DEFENDANTS in selling the DEFENDANTS' products. As a result, PLAINTIFF and the other

members of the CALIFORNIA CLASS and COLLECTIVE CLASS solely on the basis of their job

title and without regard to DEFENDANTS' realistic expectations, the actual overall requirements of

the job, or the pay received by the employee. Consequently, PLAINTIFF and the other members of

members of the CLASS were and still are primarily engaged in work that falls squarely on the

production side of the administrative/production worker dichotomy.

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PERIOD.

29. Cal. Lab. Code § 515 appoints the Industrial Welfare Commission to establish exemptions from the requirement that an overtime rate of compensation be paid pursuant to Sections 510 and 511 for executive, administrative, and professional employees, provided that the

the CALIFORNIA CLASS and COLLECTIVE CLASS were uniformly and systematically

exempted by DEFENDANTS from payment of wages due for hours worked during the CLASS

employee is primarily engaged in the duties that meet the test of the exemption, customarily and regularly exercises discretion and independent judgment in performing those duties, and earns a monthly salary equivalent to no less than two times the state minimum wage for full-time employment. California Labor Code § 515 and Industrial Welfare Commission Wage Order 4-2001 (the "Wage Order") set forth the requirements which must be satisfied in order for an employee to

be lawfully classified as exempt from certain provisions of the Wage Order. Although wrongfully classified by DEFENDANTS as exempt from certain requirements of the Wage Order at the time of

hire and thereafter, PLAINTIFF, and all other members of the similarly-situated CALIFORNIA

CLASS, are not exempt under Industrial Welfare Commission Wage Order 4-2001 (the "Wage

Order"), and Cal. Lab. Code § 515.

30. Section 13 of the FLSA and 29 Code of Federal Regulations Part 541, et seq., set forth the requirements which must be satisfied in order for an employee to be lawfully classified as exempt. Although wrongfully classified by DEFENDANTS as exempt at the time of hire and thereafter, PLAINTIFF, and all other members of the similarly-situated COLLECTIVE CLASS, are not exempt under section 13 of the FLSA or the provisions of 29 C.F.R. 541, et seq.

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DEFENDANTS' conduct as herein alleged was willful and not in good faith, and DEFENDANTS had no reasonable grounds for believing that the alleged conduct was not a violation of the FLSA.

Despite the fact that PLAINTIFF, and the other members of the CLASS, regularly 31. worked in excess of eight (8) hours a day and/or forty (40) hours per week and/or on the seventh (7th) consecutive day of a work week, they did not receive overtime wages for the overtime hours worked, and as a result suffered an economic injury.

FIRST CAUSE OF ACTION

Fair Labor Standards Act, 29 U.S.C. §§ 201, et seq. ("FLSA") (By PLAINTIFF and the COLLECTIVE CLASS and Against all DEFENDANTS)

- 32. PLAINTIFF, and the other members of the COLLECTIVE CLASS, reallege and incorporate by this reference, as though fully set forth herein, paragraphs 1 through 31 of this Complaint.
- 33. DEFENDANTS are engaged in communication, business, and transmission throughout the United States and are, therefore, engaged in commerce within the meaning of 29 U.S.C. § 203(b).
- 29 U.S.C. § 255 provides that a three-year statute of limitations applies to willful 34. violations of the FLSA.
- The Fair Labor Standards Act, 29 U.S.C. §201, et seq., states that an employee must · 35. be compensated for all hours worked, including all straight time compensation and overtime compensation. 29 C.F.R. §778.223 and 29 C.F.R. §778.315. This Court has concurrent jurisdiction over claims involving the Fair Labor Standards Act pursuant to 29 U.S.C. § 216.
- Section 213(a)(1) of the FLSA provides that the overtime pay requirement does not 36. apply to:

any employee employed in a bona fide executive, administrative, or professional capacity (including any employee employed in the capacity of academic administrative personnel or teacher in elementary or secondary schools), or in the capacity of outside salesman (as such terms are defined and delimited from time to

Procedure Act [5 USCS §§ 551 et seq.] except [that] an employee of a retail or service establishment shall not be excluded from the definition of employee employed in a bona fide executive or administrative capacity because of the number of hours in his workweek which he devotes to activities not directly or closely related to the performance of executive or administrative activities, if less than 40 per centum of his hours worked in the workweek are devoted to such activities).

- 37. DEFENDANTS have willfully engaged in a widespread pattern and practice of violating the provisions of the FLSA, as detailed above, by uniformly designating certain employees as "exempt" employees, by their job title and without regard to DEFENDANTS' realistic expectations and actual overall requirements of the job and without regard to the fact that PLAINTIFF and the other members of the COLLECTIVE CLASS worked on the production side of the DEFENDANTS' business enterprise. This was done in an illegal attempt to avoid payment of minimum wages, overtime wages and other benefits in violation of the FLSA and Code of Federal Regulations requirements.
- 38. Pursuant to the Fair Labor Standards Act, 29 U.S.C. § 201, et seq., PLAINTIFF and the members of the COLLECTIVE CLASS are entitled to compensation at a rate not less than one and one-half times their regular rate of pay for all hours worked in excess of forty (40) hours in any workweek.
- 39. 29 C.F.R. 541.2 establishes that a job title alone is insufficient to establish the exempt status of an employee. The exempt or nonexempt status of any particular employee must be determined on the basis of whether the employee's salary and duties meet the requirements of the regulations in this part.
- 40. For an employee to be exempt as a bona fide "executive," all the following criteria must be met and DEFENDANTS have the burden of proving that:
 - (a) The employee's primary duty must be management of the enterprise, or of a customarily recognized department or subdivision;
 - (b) The employee must customarily and regularly direct the work of at least two (2) or

more other employees;

- (c) The employee must have the authority to hire and fire, or to command particularly serious attention to his or his recommendations on such actions affecting other employees; and,
- (d) The employee must be primarily engaged in duties which meet the test of exemption. No member of the COLLECTIVE CLASS was or is an executive because they all fail to meet the requirements of being an "executive" under section 13 of the FLSA and 29 C.F.R. 541.100.
- 41. For an employee to be exempt as a bona fide "administrator," all of the following criteria must be met and DEFENDANTS have the burden of proving that:
 - (a) The employee must perform office or non-manual work directly related to management or general business operation of the employer or the employer's customers;
 - (b) The employee must customarily and regularly exercise discretion and independent judgment with respect to matters of significance; and,
 - (c) The employee must regularly and directly assist a proprietor or an exempt administrator; or,
 - (d) The employee must perform under only general supervision, work requiring special training, experience, or knowledge; and,
- (e) The employee must be primarily engaged in duties which meet the test of exemption. No member of the COLLECTIVE CLASS was or is an administrator because they all fail to meet the requirements for being an "administrator" under section 13(a) of the FLSA and 29 C.F.R. 541.202. PLAINTIFF and the other members of the COLLECTIVE CLASS perform their primary, day to day duties without the requisite amount of discretion and independent judgment needed to qualify for the administrative exemption.
- 42. During the COLLECTIVE CLASS PERIOD, the PLAINTIFF, and other members of the COLLECTIVE CLASS, worked more than forty (40) hours in a work week.
- 43. For purposes of the Fair Labor Standards Act, the employment practices of DEFENDANTS were and are uniform throughout California in all respects material to the claims

- 44. As a result of DEFENDANTS' failure to pay overtime compensation for overtime hours worked, as required by the FLSA, PLAINTIFF and the members of the COLLECTIVE CLASS were damaged in an amount to be proved at trial.
- 45. PLAINTIFF, therefore, demands that she and the members of the COLLECTIVE CLASS be paid overtime compensation as required by the FLSA for every hour of overtime worked in any work week for which they were not compensated plus interest and attorneys' fees as provided by law.

SECOND CAUSE OF ACTION

For Failure To Pay Earned Wages and Overtime Compensation
[Cal. Lab. Code §§ 204, 210, 510, 1194, 1197 and 1198]

(By PLAINTIFF and the CALIFORNIA CLASS and Against all Defendants)

- 46. PLAINTIFF, and the other members of the CALIFORNIA CLASS, reallege and incorporate by this reference, as though fully set forth herein, paragraphs 1 through 45 of this Complaint.
- 47. Cal. Lab. Code § 204 requires employers to pay employees for all hours worked as follows: "all wages... ...earned by any person in any employment are due and payable twice during each calendar month, on days designated in advance by the employer as the regular paydays." Cal. Lab. Code § 510 further provides that employees in California shall not be employed more than eight (8) hours in any workday or forty (40) hours in a workweek or on a seventh (7th) consecutive workday of a workweek unless they receive additional compensation beyond their regular wages in amounts specified by law.
- 48. Cal. Lab. Code § 551 states that, "Every person employed in any occupation of labor is entitled to one day's rest therefrom in seven."
- 49. Cal. Lab. Code § 552 states that, "No employer of labor shall cause his employees to work more than six days in seven."

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50. Cal. Lab. Code § 1194 states:

> Notwithstanding any agreement to work for a lesser wage, any employee receiving less than the legal minimum wage or the legal overtime compensation applicable to the employee is entitled to recover in a civil action the unpaid balance of the full amount of this minimum wage or overtime compensation, including interest thereon, reasonable attorney's fees, and costs of suit.

51. Cal. Lab. Code § 1198 provides:

> The maximum hours of work and the standard conditions of labor fixed by the commission shall be the maximum hours of work and the standard conditions of labor for employees. The employment of any employee for longer hours than those fixed by the order or under conditions of labor prohibited by the order is unlawful.

- DEFENDANTS have intentionally and uniformly designated certain employees as 52. "exempt" from receiving wages for all hours worked and from receiving certain other rights, by their job title and without regard to DEFENDANTS' realistic expectations, the requirements of the job, and the method of payment made by DEFENDANTS, including PLAINTIFF and the other members of the CALIFORNIA CLASS who worked on the production side of the DEFENDANTS' business enterprise. This was done in an illegal attempt to avoid payment of regular and overtime wages and other benefits in violation of the Cal. Lab. Code and Industrial Welfare Commission requirements.
- 53. Only employees whose primary job duties meet the test of exemption as a(n) "executive," "administrator," "professional," or as an "outside salesperson" may be exempt from the provisions of the Wage Order that require the payment of overtime. The primary job duties of the PLAINTIFF and the members of the CALIFORNIA CLASS would not qualify these employees to meet either of these exemptions.
- For an employee to be exempt as a bona fide "executive," all the following criteria 54. must be met and DEFENDANTS have the burden of proving that:
 - The employee's primary duty must be management of the enterprise, or of a customarily recognized department or subdivision; and,

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- (b) The employee must customarily and regularly direct the work of at least two (2) or more other employees; and,
- (c) The employee must have the authority to hire and fire, or to command particularly serious attention to his or his recommendations on such actions affecting other employees; and,
- (d) The employee must customarily and regularly exercise discretion and independent judgment; and,
- (e) The employee must be primarily engaged in duties which meet the test of exemption. No member of the CALIFORNIA CLASS was or is an executive because they all fail to meet the requirements of being an "executive" within the meaning of Order No. 4-2001.
- 55. For an employee to be exempt as a bona fide "administrator," all of the following criteria must be met and DEFENDANTS have the burden of proving that:
 - (a) The employee must perform office or non-manual work directly related to management policies or general business operation of the employer; and,
 - (b) The employee must customarily and regularly exercise discretion and independent judgment; and,
 - (c) The employee must regularly and directly assist a proprietor or an exempt administrator; or,
 - (d) The employee must perform, under only general supervision, work requiring special training, experience, or knowledge, or,
 - (e) The employee must execute special assignments and tasks under only general supervision; and,
- (f) The employee must be primarily engaged in duties which meet the test of exemption. No member of the CALIFORNIA CLASS was or is an administrator because they all fail to meet the requirements for being an "administrator" under Order No. 4-2001.
- 56. The Industrial Welfare Commission, ICW Wage Order 4-2001 also sets forth the requirements which must be complied with to place an employee in the "professional" exempt category. For an employee to be exempt as a bona fide professional, all the following criteria must

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be met:

(a) The employee must primarily perform work that is intellectual or creative and that requires the exercise of discretion and independent judgment.

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(b) The employee must be licensed of certified by the state of California and is primarily engaged in the practice of one of the following recognized professions: law, medicine, dentistry, optometry, architecture, engineering, teaching or accounting.

No member of the CALIFORNIA CLASS was or is an administrator because they all fail to meet the requirements for being an "professional" under Order No. 4-2001.

- 57. PLAINTIFF, and other members of the CALIFORNIA CLASS, are not outside salespersons within the meaning of the Wage Order because they did not and do not customarily and regularly work more than half their working time away from the employer's place of business selling tangible or intangible items or obtaining orders or contracts for products, services or use of facilities.
- 58. During the class period, the PLAINTIFF, and other members of the CALIFORNIA CLASS, worked more than eight (8) hours in a workday and/or forty (40) hours in a work week and/or on the seventh (7th) consecutive day of a workweek.
- 59. At all relevant times, DEFENDANTS failed to pay PLAINTIFF, and other members of the CALIFORNIA CLASS, overtime compensation for the hours they worked in excess of the maximum hours permissible by law as required by Cal. Lab. Code §§ 510 and 1198, et seq. and the Wage Order, even though PLAINTIFF, and the other members of the CALIFORNIA CLASS, worked regular hours at DEFENDANTS' offices, and did in fact work overtime hours for DEFENDANTS.
- 60. By virtue of DEFENDANTS' unlawful failure to pay additional compensation to the PLAINTIFF, and the other members of the CALIFORNIA CLASS, for their regular and overtime hours, the PLAINTIFF, and the other members of the CALIFORNIA CLASS, have suffered, and will continue to suffer, an economic injury in amounts which are presently unknown to them and which will be ascertained according to proof at trial.

	61.	DEFENDANTS knew or should have known that PLAINTIFF, and the other
memb	ers of th	e CALIFORNIA CLASS, were misclassified as exempt from wages and
DEFE	ENDAN	S systematically elected, either through intentional malfeasance or gross nonfeasance,
not to	pay ther	m for their labor as a matter of uniform corporate policy, practice and procedure.

- 62. Therefore, PLAINTIFF, and the other members of the CALIFORNIA CLASS, request recovery of regular and overtime compensation according to proof, interest, attorney's fees and costs pursuant to Cal. Lab. Code§ 1194(a), as well as the assessment of any statutory penalties against DEFENDANTS, in a sum as provided by the Cal. Lab. Code and/or other statutes.
- 63. In performing the acts and practices herein alleged in violation of labor laws and refusing to provide the requisite regular and overtime compensation, the DEFENDANTS acted and continue to act intentionally, oppressively, and maliciously toward the PLAINTIFF, and toward the other members of the CALIFORNIA CLASS, with a conscious and utter disregard of their legal rights, or the consequences to them, and with the despicable intent of depriving them of their property and legal rights and otherwise causing them injury in order to increase corporate profits at the expense of PLAINTIFF and the members of the Class.

THIRD CAUSE OF ACTION

For Failure to Pay Wages When Due

[Cal. Lab. Code § 203]

(By PLAINTIFF and the CALIFORNIA CLASS and Against All DEFENDANTS)

- 64. PLAINTIFF, and the other members of the CALIFORNIA CLASS, reallege and incorporate by reference, as though fully set forth herein, paragraphs 1 through 63 of this Complaint.
 - 65. Cal. Lab. Code § 200 provides that:

As used in this article:

- (a) "Wages" includes all amounts for labor performed by employees of every description, whether the amount is fixed or ascertained by the standard of time, task, piece, commission basis, or other method of calculation.
- (b) "Labor" includes labor, work, or service whether rendered or performed under

contract, subcontr	act, partnership, station	plan, or other	agreement if the	labor to be
paid for is perforn	ned personally by the p	erson demandi	ng payment.	

- 66. Cal. Lab. Code § 202 provides, in relevant part, that:

 If an employee not having a written contract for a definite period quits his or her employment, his or her wages shall become due and payable not later than 72 hours thereafter, unless the employee has given 72 hours previous notice of his or her intention to quit, in which case the employee is entitled to his or her wages at the time of quitting. Notwithstanding any other provision of law, an employee who quits without providing a 72-hour notice shall be entitled to receive payment by mail if he or she so requests and designates a mailing address. The date of the mailing shall constitute the date of payment for purposes of the requirement to provide payment within 72 hours of the notice of quitting.
- 67. Cal. Lab. Code § 203 provides:

 If an employer willfully fails to pay, without abatement or reduction, in accordance with Sections 201, 201.5, 202, and 205.5, any wages of an employee who is discharged or who quits, the wages of the employee shall continue as a penalty from the due date thereof at the same rate until paid or until an action therefor is commenced; but the wages shall not continue for more than 30 days.
- 68. Many of the CALIFORNIA CLASS members, including the PLAINTIFF, have terminated their employment and DEFENDANTS have not tendered payment of wages owed.
- 69. Therefore, as provided by Cal lab. Code § 203, on behalf of herself and the members of the CALIFORNIA CLASS, PLAINTIFF demands thirty days of pay as penalty for not paying all wages due at time of termination for all employees who terminated employment during the CALIFORNIA CLASS PERIOD and demand an accounting and payment of all wages due as allowed by law.

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FOURTH CAUSE OF ACTION

For Failure to Provide Accurate Itemized Statements

[Cal. Lab. Code § 226]

(By PLAINTIFF and the CALIFORNIA CLASS and against All DEFENDANTS)

- PLAINTIFF, and the other members of the CALIFORNIA CLASS, reallege and incorporate by this reference, as though fully set forth herein, paragraphs 1 through 69 of this Complaint.
- 71. Cal. Labor Code § 226 provides that an employer must furnish employees with an "accurate itemized statement in writing showing:
 - (1) gross wages earned,
 - (2) total hours worked by the employee, except for any employee whose compensation is solely based on a salary and who is exempt from payment of overtime under subdivision (a) of Section 515 or any applicable order of the Industrial Welfare Commission,
 - (3) the number of piecerate units earned and any applicable piece rate if the employee is paid on a piece-rate basis,
 - (4) all deductions, provided that all deductions made on written orders of the employee may be aggregated and shown as one item,
 - (5) net wages earned,
 - (6) the inclusive dates of the period for which the employee is paid,
 - (7) the name of the employee and his or her social security number, except that by January 1, 2008, only the last four digits of his or her social security number or an employee identification number other than a social security number may be shown on the itemized statement,
 - (8) the name and address of the legal entity that is the employer, and
 - (9) all applicable hourly rates in effect during the pay period and the corresponding number of hours worked at each hourly rate by the employee."
- 72. At all times relevant herein, DEFENDANTS violated Labor Code § 226, in that DEFENDANTS failed to properly and accurately itemize the number of hours worked by

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PLAINTIFF, and the other members of the CALIFORNIA CLASS at the effective regular rates of pay and the effective overtime rates of pay.

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Both the Wage Order at Section 7 and California Code of Regulations § 11040(7) 73. further require that every employer to do the following:

Every employer shall keep accurate information with respect to each employee including the following:

- (1) Full name, home address, occupation and social security number.
- (2) Birth date, if under 18 years, and designation as a minor.
- (3) Time records showing when the employee begins and ends each work period. Meal periods, split shift intervals and total daily hours worked shall also be recorded. Meal periods during which operations cease and authorized rest periods need not be recorded.
- (4) Total wages paid each payroll period, including value of board, lodging, or other compensation actually furnished to the employee.
- (5) Total hours worked in the payroll period and applicable rates of pay. This information shall be made readily available to the employee upon reasonable request.
- (6) When a piece rate or incentive plan is in operation, piece rates or an explanation of the incentive plan formula shall be provided to employees. An accurate production record shall be maintained by the employer.
- 74. At all times relevant herein, DEFENDANTS violated Section 7 of the Wage Order and California Code of Regulations § 11040(7) in that DEFENDANTS failed to properly and accurately maintain information of the PLAINTIFF and other members of the CALIFORNIA CLASS, consisting of time records showing when the employee begins and ends each work period and the total hours worked in the payroll period with applicable rates of pay. Further, DEFENDANTS failed to make such information available to employees.
- DEFENDANTS knowingly and intentionally failed to comply with Labor Code §§ 75. 226, Section 7 of the Wage Order, and California Code of Regulations § 11040(7), causing economic injury to PLAINTIFF, and the other members of the CALIFORNIA CLASS. These damages include, but are not limited to, costs expended calculating the true hours worked and the

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amount of employment taxes which were not properly paid to state and federal tax authorities. These damages are difficult to estimate. Therefore, PLAINTIFF, and the other members of the CLASS are entitled to recover liquidated damages of \$50.00 for the initial pay period in which the violation occurred, and \$100.00 for each violation in subsequent pay period pursuant to Labor Code § 226, in an amount according to proof at the time of trial (but in no event more than \$4,000.00 for

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attorney's fees and costs pursuant to Labor Code § 226(g).

FIFTH CAUSE OF ACTION

For Unlawful, Unfair and Deceptive Business Practices [Cal. Bus. And Prof. Code § 17200 et seq.]

(By PLAINTIFF and the CALIFORNIA CLASS and against All DEFENDANTS)

- PLAINTIFF, and the other members of the CALIFORNIA CLASS, reallege and 76. incorporate by this reference, as though fully set forth herein, paragraphs 1 through 75 of this Complaint.
- 77. DEFENDANTS are "persons" as that term is defined under California Business & Professions Code § 17021.
- California Business & Professions Code § 17200 defines unfair competition as any 78. unlawful, unfair, or fraudulent business act or practice.
- 79. By the conduct alleged hereinabove in the First through Fourth Claims for Relief, DEFENDANTS have violated the provisions of the Wage Orders, the Fair Labor Standards Act, 29 USC §201, the REGULATIONS, the California Labor Code, the Code of Federal Regulations and the California Code of Regulations, et seq., for which this Court should issue equitable and injunctive relief, pursuant to Cal. Bus. & Prof. Code § 17203, including restitution of wages wrongfully withheld or labor taken without proper compensation.
- By and through the unfair and unlawful business practices described hereinabove, 80. DEFENDANTS have obtained valuable property, money, and services from the PLAINTIFF, and the other members of the CLASS, and has deprived them of valuable rights and benefits guaranteed

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by law, all to their detriment and to the benefit of DEFENDANTS so as to allow DEFENDANTS to unfairly compete.

- 81. All the acts described herein as violations of, among other things, the Cal. Lab. Code, California Code of Regulations, and the Industrial Welfare Commission Wage Orders, are unlawful and in violation of public policy, are immoral, unethical, oppressive, and unscrupulous, and thereby constitute unfair and unlawful business practices in violation of Cal. Bus. and Prof. Code § 17200 et seq.
- PLAINTIFF, and the other members of the CALIFORNIA CLASS, are further 82. entitled to, and do, seek a declaration that the above described business practices are unfair and unlawful and that an injunctive relief should be issued restraining DEFENDANTS from engaging in any of these unfair and unlawful business practices in the future.
- PLAINTIFF, and the other members of the CALIFORNIA CLASS, have no plain, 83. speedy, and/or adequate remedy at law that will end the unfair and unlawful business practices of DEFENDANTS. Further, the practices herein alleged presently continue to occur unabated. As a result of the unfair and unlawful business practices described above, PLAINTIFF, and the other members of the CALIFORNIA CLASS, have suffered and will continue to suffer irreparable harm unless DEFENDANTS are restrained from continuing to engage in these unfair and unlawful business practices. In addition, DEFENDANTS should be required to disgorge the unpaid moneys to PLAINTIFF, and the other members of the CALIFORNIA CLASS.

PRAYER

WHEREFOR, PLAINTIFF prays for judgment against each Defendant, jointly and severally, as follows:

- Compensatory damages, according to proof at trial due PLAINTIFF and the other A) members of the COLLECTIVE CLASS and CALIFORNIA CLASS, during the applicable COLLECTIVE CLASS PERIOD and CALIFORNIA CLASS PERIOD plus interest thereon at the statutory rate;
- Restitution, according to proof at trial, due PLAINTIFF and the other members of the B)

Dated: July 25, 2008

Norman B. Blumenthal Attorneys for Plaintiff

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Case 3:08-cv-01361-dM-NLS Document 1 Filed 07/2<u>8/2</u>008 Page 28 of 31 UNITED EMPLOYEES LAW GROUP Walter Haines, Esq. 65 Pine Ave, #312 Long Beach, CA 90802 Telephone: (562) 256-1047 Facsimile: (562) 256-1006 COMPLAINT

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Case 3:08-cv-01361-**4M**-NLS

UNITED STATES DISTRICT COURT

SOUTHERN DISTRICT OF CALIFORNIA SAN DIEGO DIVISION

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July 28, 2008 16:22:12

Civ Fil Non-Pris

USAO #.: 08-1361

Judge..: JEFFREY T MILLER

Amount.:

\$350.00 CK :

Check#.: BC11404

Total-> \$350.00

FROM: NOEMEE GABISAN

VS.

PELICAN PRODUCTS

ILS Document 1 Filed 07/28/2008 CIVIL COVER SHEET

The JS 44 civil cover sheet and the information contained herein neither replace nor supplement the filing and service of pleadings or other the replace by local rules of court. This form, approved by the Judicial Conference of the United States in September 1974, is required for the use of the Clerk of Court for the civil docket sheet. (SEE INSTRUCTIONS ON THE REVERSE OF THE FORM.)

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II. BASIS OF JURISD	ICTION (Place an "X" in One Box Only)	III. CI	TIZENSHIP OF PR	RINCIPAL PARTIES	Place an "X" in One Box for Plaintiff
1 U.S. Government Plaintiff	(U.S. Government Not a Party)		(For Diversity Cases Only) PT en of This Stat		
2 U.S. Government Defendant	 4 Diversity (Indicate Citizenship of Parties in Item III) 	Citize	en of Another State . \Box	2	
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IV. NATURE OF SUI	(Place an "X" in One Box Only) TORTS	ing Jan Ro	DRFEITURE/PENALTY	BANKRUPTCY:	OTHER STATUTES
☐ 130 Miller Act ☐ 140 Negotiable Instrument	PERSONAL INJURY □ 310 Airplane □ 315 Airplane Product Liability □ 320 Assault, Libel & PERSONAL INJURY 362 Personal Injury Med. Malpractic 2 365 Personal Injury Product Liability Product Liability	-		☐ 422 Appeal 28 USC 158 ☐ 423 Withdrawal 28 USC 157 PROPERTY RIGHTS	400 State Reapportionment 410 Antitrust 430 Banks and Banking 450 Commerce 460 Deportation
& Enforcement of Judgment 151 Medicare Act 152 Recovery of Defaulted	Slander	nal	□ 820 Copyrights □ 830 Patent □ 840 Trademark	☐ 470 Racketeer Influenced and Corrupt Organizations ☐ 480 Consumer Credit ☐ 490 Cable/Sat TV ☐ 810 Selective Service	
153 Recovery of Overpayment	Liability		LABOR	SOCIAL SECURITY	☐ 850 Securities/Commodities/
of Veteran's Benefits 160 Stockholders' Suits 190 Other Contract 195 Contract Product Liability 196 Franchise	□ 350 Motor Vehicle □ 355 Motor Vehicle □ Product Liability □ 360 Other Personal □ hjury □ 380 Other Personal □ Property Damag □ Product Liability □ Product Liability	e se 🖸 72	0 Fair Labor Standards Act 0 Labor/Mgmt. Relations 0 Labor/Mgmt.Reporting & Disclosure Act	☐ 861 HIA (1395ff) ☐ 862 Black Lung (923) ☐ 863 DIWC/DIWW (405(g)) ☐ 864 SSID Title XVI ☐ 865 RSI (405(g))	Exchange 875 Customer Challenge 12 USC 3410 890 Other Statutory Actions 891 Agricultural Acts
REAL PROPERTY	CIVIL RIGHTS PRISONER PETITIO		0 Railway Labor Act	FEDERAL TAX SUITS	892 Economic Stabilization Act
210 Land Condemnation 220 Foreclosure 230 Rent Lease & Ejectment 240 Torts to Land	□ 441 Voting □ 442 Employment □ 443 Housing/ Accommodations □ 510 Motions to Vaca Sentence Habeas Corpus: □ 530 General		☐ 790 Other Labor Litigation ☐ 791 Empl. Ret. Inc. Security Act	☐ 870 Taxes (U.S. Plaintiff or Defendant) ☐ 871 IRS—Third Party 26 USC 7609	893 Environmental Matters 894 Energy Allocation Act 895 Freedom of Information Act
245 Tort Product Liability	☐ 444 Welfare ☐ 535 Death Penalty		IMMIGRATION		900Appeal of Fee Determination
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VI. CAUSE OF ACTI	ON Brief description of cause:	· · · · · · · · · · · · · · · · · · ·			ι,
Classmand Collective Action for Unpaid Overtime VII. REQUESTED IN ☐ CHECK IF THIS IS A CLASS ACTION DEMAND S CHECK YES only if demanded in complaint:					
COMPLAINT:	UNDER F.R.C.P. 23			JURY DEMAND	: ☐ Yes ☐ No
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APPLYING IFP

MAG, JUDGE

JUDGE